



SECOIN CO., LTD.

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FAX: (84.4) 971 8898 ; E-mail: secoin@fpt.vn; secoin@hn.vnn.vn; Web site: www.secoin-ltd.com

Brief Introduction to SECOIN

CONTACT DETAILS

- ◆ Company name : **SECOIN CO., LTD.**
- ◆ Address : 59 Hang Chuoi Str., Hai Ba Trung District , HANOI, VIETNAM
- ◆ Phone : 84. 4. 971 8899 (6 lines)
- ◆ Fax : 84. 4. 971 8898
- ◆ President : Prof. **DINH XUAN BA** (Mobile phone: 84. 913 20 7676)
- ◆ Managing Director : Eng. **DINH HONG KY** (Mobile phone: 84. 913 21 2662)
- ◆ Vice Managing Director : Eng. **DINH HOAI GIANG** (Mobile phone: 84-903 28 9557)
- ◆ Marketing Director : Eng. **NGUYEN TRONG BAO** (Mobile phone: 84.913393248)
- ◆ R&D Department Manager : Ms. **VO LIEN HUONG** (Mobile phone: 84.913 22 2662)
- ◆ General Manager : Ms. **TRAN THANH HUONG**

- * E-mail : secoin@fpt.vn (for SECOIN's President)
secoin@hn.vnn.vn ; secoin.store@hn.vnn.vn (for SECOIN's Managing Director)
tpd@hn.vnn.vn (for SECOIN's Vice Managing Director)
secoin.dir@hn.vnn.vn (for SECOIN director board)
secoin.sales@hn.vnn.vn (for Trading & Marketing Department)
secoin.tech@hn.vnn.vn (for Technology R&D Dept. and Project & Production Dept.)
secoin.adm@hn.vnn.vn (for Administrative & Labour Department)
seterra@hn.vnn.vn (for HANOI SETERRA Factory)
secoin-sg@hcm.vnn.vn (for SECOIN SAIGON CO., LTD.)

MAIN DATA

- ◆ Date of foundation : March 22, 1989.
- ◆ Registered capital : 5,000,000,000 VND
- ◆ Status : Company Limited
- ◆ Quality certification : **ISO 9001:2000 Certificated, Vietnam Gold Star Award 2003 & 2004**
- ◆ Registered Trademarks : **SECOIN[®], SETERRA[™], SECOIN-EDM**
- ◆ Number of employees : about 350 engineers, technicians, officers and workers
- ◆ Web-sites (URLs) : www.secoin-ltd.com , www.seterra.com , www.secoin-edm.com
- ◆ Online Forums : <http://www.techno4vn.com> , <http://secoin.go.to> , <http://secoin.come.to>
- ◆ Land area ownership : 65,000 m²
- ◆ Domestic Branches : SECOIN THAIBINH, SECOIN HUNGYEN, SECOIN HATAY
- ◆ Domestic subsidiary : SECOIN (SAIGON) CO., LTD.
- ◆ SETERRA PLANT : Ngoc Hoa, Chuong My, Ha Tay; Tel:34.866366, Fax:34.866369
- ◆ SECOIN-EDM PLANT : Trung Trac, Van Lam, Hung Yen province
- ◆ Showroom : 326 Lang Road, Hanoi; Tel: 84-4-562 2030
- ◆ Member of : Vietnam Association for Information Processing.
Vietnam Association for Building Materials
Vietnam Association for Construction Ceramics
Vietnam Chamber of Commerce and Industry.
Vietnam Association for Economic Sciences.

MAIN INTERVENTIONS

Manufacturing at two factories

- **SETERRA PLANT** (14,000 sqm) manufactures terrazzo flooring tiles, concrete blocks, PU laminated chipboards, imitative porcelain blocks, stone chips and powders. Three GOLD MEDALS granted by Vietnamese Government. Seterra decorative floor tiles have been exported to Japan, Australia,... under the registered TradeMark **SETERRA. VIETNAM GOLD STAR AWARD 2003 & 2004** granted by Vietnam National committee for international economic cooperation. For more details, please visit www.seterra.com
- **SECOIN-EDM PLANT** (50,000sqm) manufactures abrasive stones used for grinding & polishing ceramic -porcelain tiles, terastones, bretonstones, terrazzo tiles.... This product is made under Italian license and labeled the Italian Trademark named EDM. **VIETNAM GOLD STAR AWARD 2004**. For more details, please visit www.secoin-edm.com

New technology consulting and transferring

- Giving consultancy and supplying turn-key plants for manufacturing Terrazzo tiles, Terastones, Bretonstones and Concrete Blocks, upgrading the installed plants, carrying out maintenance work for customers' plants supplied so far, supplying spare parts and separate equipment. **We already sold on turnkey basis 40 complete plants in Vietnam.**
- Giving technological and equipment consultancy for Dehumidification using BRY-AIR desiccant techniques applicable to industries, archives, libraries, computer centers,...
- Giving consultancy and supplying turn-key plants for spin-casting system, supplying spin-casting materials (RTV, silicone rubber,...) and separate equipment.
- Giving technological and material consultancy for holography industry products making process and equipment such as security & authentication stickers for anti-counterfeit, 3D pictures,...
- Giving consultancy for new materials making equipment and technology such as: imitative porcelain blocks, extra-size terrazzo slabs, artificial stones, foamed concrete, chipboard,...
- Investment broker (in the form of joint-venture or with financing support) for new projects

Product distributing

Acting as **exclusive distributor of 25 foreign manufacturers** from USA, Europe, Asia :

- Terrazzo tile making complete plant
- Concrete block making complete plant
- Terastone and Bretonstone making complete plant
- Stone working machines and equipment
- Spincasting equipment and supplies.
- Various kinds of water filters, dehumidifier & dryer, vacuum flask, environmental equipment
- Particle board (chipboard), MDF and Melamine faced chipboard
- Irrigation equipment and agricultural & forestry machines
- Holographic materials (Release papers, Aluminized PET films, Solvent adhesives,...)
- Abrasive tools and Diamond tools

- Security devices, electronic components, automation equipment, medical equipment
- Solar energy applications, mainly to gardening, streetlights and residential house
- Various kinds of diesel engines, marine propulsion machines, fishing equipment,...

Trade Services

- Creating and managing four online forums :
 - " **The first B2B Techology Portal for Vietnam** " (<http://www.techno4vn.com>) which is under construction) is an online portal dedicated to marketing new & advanced technologies aiming at Vietnam small and medium -sized enterprises.
 - " **A Route to Vietnamese marketplace** " (<http://secoin.come.to>) is a trade exchange site aiming at Vietnam market.
 - “ **SECOIN export products** “ (<http://www.indiatradezone/dixuba>) is a trade portal for export products from SECOIN.
 - <http://www.secoin.go.to> is dedicated to Vietnam tea products aiming at exporting tea products and importing new technologies and equipment for tea industry.
- Acting as **Exclusive International e-Office** in Vietnam for IMPEXPO BUSINESS INTERNATIONAL’s Trade Portal <http://www.impexpobiz.com>
- Playing the role of professional member of AIB (Association for International Business), local host of AIB in Vietnam
- Lending Assistance to foreign businessmen and investors to locate Vietnamese partners, start new businesses, seek business opportunities, make market research for new and innovative products, arrange business trip and contacts.
- **Export Agent of Vietnamese companies** for selling Ceramic & Porcelain products, Marble & Granite slabs, Gemstones, Garden Ornaments & furnitures, Handicrafts, Cement bags, Jute bags & Fabrics, Black & Green Tea and other agricultural products (rice, pepper,...), Forestry products and Sea products.
- **Purchasing Agent of Vietnamese manufacturers** for buying raw materials, industrial materials and supplies such as holographic materials and equipment

Investment calling

SECOIN wishes to cooperate with foreign partners under the form of Joint-venture or Contractual Business Cooperation for the investment into the following fields:

- * Stone engineering
- * Particle board and Melamine faced chipboard, including adhesive glue
- * Advanced buiding materials , including solar energy applications
- * Cold storage (refrigerated warehouse)
- * High tech Agroforsetry project

REFERENCES

For more information about SECOIN, please refer to the following literature:

▷ SECOIN is a subject of record in

“ Major companies of the Far East and Australasia “

1996-2001 Editions and CD-ROMs published by GRAHAM & WHITESIDE LTD. (UK)

Diploma of merit granted by the Vietnam Premier Minister

⇒ SECOIN's President is a subject of biographical record in

“ Who's who of the Asian Pacific Rim “

1995-1996 and 1997-1998 Editions published by BARONS WHO'S WHO (USA)

“ Who's who in Vietnam “

1998 Edition published by BARONS WHO'S WHO (USA)

“ Barons Fellows “

1998 Edition published by BARONS WHO'S WHO (USA)

“ Who's who of the World “

1999-2000 mondial edition published by BARONS WHO'S WHO (USA)

“ Dictionary of International Biography “

28th Edition, 2000, published by International Biographical Centre, Cambridge, England

“ 2000 outstanding intellectuals of the 20th century “

2000 Edition, published by International Biographical Centre, Cambridge, England

“ INDO-ASEAN Who's Who “

2000 Edition, published by Rifacimento International, India

“ The ASIA 500 leaders for the new century “

2000 Edition, published by BARONS WHO'S WHO (USA)

“ Who's Who in the World “

2001 Edition, published by MARQUIS WHO'S WHO (USA)

“ The global 500 leaders for the new century “

2001 Edition, published by BARONS WHO'S WHO (USA)

“ Asia Men & Women of Achievement “

2003 Edition, published by Reguerdon & Co (India)

